



RISE ABOVE THE CLOUD



Propel your business with
our customer focused team
and software solutions.



*We appreciate the
professional, personal
service that Clients First
offers – it makes us feel
like we are their only
customer at the time.”*

MIKE M. | DDB UNLIMITED



SUPERIOR SOFTWARE WITH SUPERIOR SERVICE

Clients First understands that selecting a new system is an important decision for your business. That's why we carry industry leading solutions that will be the foundation of your business well into the future. Then we couple our solutions with a team you can rely on. From training and support to development, our teams consistently go above and beyond to help our clients. To our team, your satisfaction is important, and it shows in their commitment to you.

Whether you are single site or multi-location company we have the team that has the experience to address your needs. We will adapt our approach to your requirements rather than presenting a "one-size-fits-all" answer.

TEAM STABILITY

In order to provide great service, you need a great team. That is why we created a company culture that has resulted in very low turnover. The formula is simple - happy employees result in happy customers.





FLEXIBLE IMPLEMENTATION PLANS SUITED FOR YOUR SPECIFIC BUSINESS

Your budgets are important to us which is why we carefully frame our services around what you want and need. Furthermore, we train you on how to manage your entire solution independently of our team. Some firms think that is a bad idea. We consider it a great one.

“ I have always said that I do business with people rather than companies because it is individuals that I work with and it is individuals I depend on. CFBS is doing something right as a company to retain such good people.”

HELEN M. | SPECTRUM DIVERSIFIED



WE SPECIALIZE IN YOUR BUSINESS

Our specialization with Job Shops and Manufacturers across multiple ERP solutions allows us to deliver more value for your money. Whether you are a Projects based job shop, Make-to-Order, or Discrete Manufacturer, our staff has the relevant experience to help you achieve your goals with the system. Additionally, our team has experience in implementing the supporting areas of Finance, Warehouse Management, Quality, EDI and more. Our services bend and flex with your requirements.



With multiple international locations and several different software solutions in place, we were concerned with replacing these systems with one package in a timely manner. We are delighted we worked with Clients First. Their dedication and expertise has allowed us to implement the system within our agreed plan.”

MARTIN B. | MAXTUBE/DUOLINE

EXAMPLE SERVICES WE HAVE PROVIDED TO COMPANIES LIKE YOURS

- Project Discovery & Requirements Analysis tailored to your needs
- Legacy data conversion to move your old data into your new system
- Process Improvements which will streamline your transaction flows
- Custom development to address unique needs
- Inventory cost analysis to make sure the configuration is correct
- Shop floor implementations for Job Shops & Manufacturers
- Bill of Materials design to better support production
- Automated Data Collection / aka barcoding implementation
- Customized Dashboard & Reporting
- On-site and remote mentoring



SUPERIOR PARTNER FOR YOUR SYSTEM IMPLEMENTATION

Clients First Business Solutions. It's all in our name. Not only do we put the Clients' needs and goals in the forefront of any project, but we also have the business experience and acumen to create the solution needed. All businesses are unique in some respect. They also have some common aspects. The consultants and developers employed by Clients First (CFBS) are selected for their experience, skills, and innovative solutions proven to add value to previous clients.

CLIENTS FIRST HELPS OUR CLIENTS ACHIEVE THEIR GOALS

ACUMATICA ENABLED POWER STORAGE SOLUTIONS' RAPID IMPLEMENTATION

“ Choosing the right implementation partner is vital. We chose Clients First and in 60 days, we went from nothing in Acumatica to launching a \$24 million company with 20,000 parts, 5,000 customers and having sales orders, projects, inventory, payables, and receivables live. It's astronomical when you look at what we did and how Acumatica's Cloud ERP system supports us.”

DERRICK E. | VP OF OPERATIONS | PWRSS – ACUMATICA'S CUSTOMER OF THE YEAR

ACUMATICA MADE BUYERS BARRICADES ACCOUNTING MORE PRODUCTIVE

“ We didn't realize how much time was being wasted by having to sign into different software packages to record the operations of our business. Now that we are on an integrated system, we are more time efficient with better information.”

NATORIA W. | CFO | BUYERS ENTERPRISES

DYNAMICS AX SOLVED DATA SYNCHRONIZATION FOR EURECAT

“ The team at Clients First gave us the consulting and development expertise to get our Dynamics AX project on track. There was no long onboarding process, they jumped right in and got to work since they know our industry and how to setup the software to our advantage. We now have a trusted Partner for our Dynamics AX.”

MIKE S. | MIS/QA MGR | EURECAT U.S.

DYNAMICS AX PROVIDED A FULL SOLUTION FOR A MAJOR AVIATION PARTS COMPANY IN TEXAS

“ It is a complex set of requirements Dynamics handled well. Our team was able to mentor the users to independently manage all aspects of their business to digitally transform the company.”

MICHAEL CONTI | MANAGING DIRECTOR | CFBS



SUPERIOR SOFTWARE SOLUTIONS

**WE MAINTAIN THE TEAM SKILLS TO PROPERLY IMPLEMENT
AND SUPPORT THE FOLLOWING AREAS:**

Finance

Inventory Management

Warehouse Management

Sales Order Management

Purchase & Requisitions

Master Planning

Production

Quality Management

Product Configurators

Job/Project Costing

EDI

Security & Permissions

Automated Data Collection

Infrastructure & Cloud Support

Customizations/Extensions



Acumatica is an integrated system specifically written for the cloud. Our team can help you get to where you want to go fast without compromising quality. We offer an inexpensive QuickStart plan that can include your legacy data so you are going fast and furious on the first day of use. Full implementation services are available for more complex needs. All implementations are supported by a US-based development team to tackle the unique.



Dynamics 365 Finance and Supply Chain

Dynamics 365 Finance and Supply Chain is perfect for organizations that need a solution to support multiple lines of business, multiple locations or with a global presence. Deep functionality and configurable without customization. Whether your need is a single site implementation, multiple locations, or multiple countries, you'll find our team friendly, caring, and knowledgeable with an exceptional work ethic.

Dynamics 365 Business Central

Dynamics 365 Business Central is designed for the small to mid-sized growing business that needs a strong financial solution with additional ERP functionality. Financials, Inventory, Distribution, and Manufacturing are the key modules. QuickStart implementations are available or use our full services for complex projects.

“Acumatica is a modern cloud solution that handles our manufacturing, service, distribution, and construction business in one cohesive integrated solution – allowing a seamless flow of data.”

RON F. | CFO | TEXAS SCENIC COMPANY



800.331.8382

390 Arlington Highlands Blvd., Suite 200
Arlington, TX 76018

info@cfbs-us.com | cfbs-us.com

Microsoft
Partner

Gold Enterprise Resource Planning
Gold Cloud Platform
Silver Cloud Productivity
Silver Application Development
Gold Data Analytics

 **Acumatica**
The Cloud ERP

Gold Certified Partner